



2nd January 2020

TO WHOM IT MAY CONCERN

Re: Letter of Guaranty

This letter is to advise that all New Zealand and Australian beef and lamb products distributed by Pilot Brands comply with current regulatory procedures and good manufacturing practices and have been produced in USDA certified plants with current HACCP plans.

All processing plants supplying New Zealand beef and lamb to Pilot Brands are regulated by The New Zealand Ministry of Primary Industries (NZMPI) and are USDA certified. All processing plants supplying Australian beef and lamb to Pilot Brands are regulated by the Australian Quarantine and Inspection Service (AQIS) and are USDA certified. All New Zealand and Australian beef and lamb products are shipped with valid health certificates and are received and cleared in the USA at USDA licensed facilities and maintained under strict product safety and cold chain integrity guidelines.

Pilot Brands operates a USDA licensed cold storage and distribution facility in Vernon, California (I-526) at which customer inspection is welcome by appointment. The company has a comprehensive product recall procedure in place, and in the unlikely event a recall may become necessary will comply with all required regulation.

It is our opinion that the requirements of the certification and licensing detailed above together with Pilot Brands' policies provide a level of assurance that ranks in the top tier of the food industry, however neither Pilot nor, for that matter, any other company can guarantee pathogen free raw materials.

We look forward to your continued support.

Sincerely,

Andy McIsaac
VP Marketing